## Website for the Organized Construction Industry

Why it is innovative — The innovative part of the website exists in two significant areas: (1) it is an attempt to provide information, at the level and best method for the target audience, various levels of students, the graduate high school student, former college student, and/or individuals working in the trade interested in the organized industry; (2) it is the commitment of one organization to elevate all of the industry, not just themselves.

All members of the Industry were working to determine the best possible way to solicit apprentice and journey workers of the caliber necessary to provide the best project for the construction owner. A number of trade associations and the building trades came together and began jointly working toward that goal. One of the joint efforts was an "Apprentice and Training Resource Manual" outlining information about the industry.

The Greater Michigan Plumbing & Mechanical Contractors Association (PMC) participated enthusiastically in the above, but our commitment to career development led us to research and develop a more innovative way to reach today's youth and technically inclined worker. In an effort to assist not only our industry, but the total of the construction industry, the Greater Michigan PMC took on the task of developing a website (<a href="www.miconstructioncareers.org">www.miconstructioncareers.org</a>) that covers every segment of the organized construction industry. It lists all organized training schools and outlines in detail, the type of work involved in each particular construction discipline.

What it changed or replaced — The website has changed the way the industry is viewed, both by possible applicants, but of an even greater benefit, the high school and college counselors that we work with. We continue to do school presentations, construction forums, various job fairs, and statewide conferences, such as those for school boards, principals and counselors, and construction instructors. Our impact increased dramatically.

The website greatly elevated the enthusiasm of all of the above, and it is providing appreciable results. School personnel that we meet during presentations have ordered large qualities of the Apprentice Manual and utilized the Website for class projects, unheard of before for the construction industry. The site was featured in a statewide billboard campaign that greatly increased the number of visits to the site. Apprenticeship programs are now beginning to report improved applicants from contacts with the site. The site was developed so that anyone, in any part of the State of Michigan, could via the site, contact any local training program for answers to questions, and/or to file their name for consideration. Each week the Greater Michigan PMC continues to answer questions and forward inquiries from the site to training centers. *On-line for a little over a year, the site has received over 100,000 hits* (going past the cover sheet) enabling interested individuals the opportunity to learn more about a career in the construction industry.

Where and when originated — The site was developed at the offices of the Greater Michigan PMC in May and June of 1999, and it is updated on a weekly basis. As the site continues to obtain national recognition through news reports and discussion at trade association levels, we are now seeing other sites of the same nature being established. Information on our site is being sent out throughout the country. All information is provided free of charge, and the ability to download all pertinent information on the industry from our server is available to assist with the continued positive marketing of the construction industry as a whole.

Contact: Sandra L. Miller • Greater Michigan Plumbing & Mechanical Contractors Association, Inc. 1955 Pauline Blvd, Suite 100-D • Ann Arbor, MI 48103 • 734-665-5051 • Fax 734-665-4681 sandra@greatermichiganpmc.org • www.miconstructioncareers.org



## www.miconstructioncareers.org



Website Top, Left, And Right

Below: Joint Billboard Campaign

