INTEGRATING GPS FLEET TRACKING: NAVMAN WIRELESS QTANIUM 300

THE INNOVATION

- The Qtanium 300 is a heavy-duty, IP67-rated GPS tracking device that is purpose-built to:
 - Withstand the harsh construction environment.
 - Work with all makes, models and years of construction equipment.
 - Uniquely provide <u>one-map/one-application management of both off- and on-highway</u> <u>assets</u> via integration with the Navman Wireless OnlineAVL2 fleet tracking platform simplifying fleet management processes and driving savings across the entire fleet.
 - Supply key reports including <u>jobsite cost reports</u> that track equipment usage and associated costs by job site to facilitate accurate billing and future job estimates that can help managers reduce costs and achieve new operating efficiencies.
 - o Provide information on **both computers and iPhones**.
- A unique five-month backup battery operates without external power, ensuring the vehicle can still be located even if a thief cuts the wires.
- Special engineering prevents tampering with the antenna to conceal the vehicle's GPS location.
- A motion sensor detects movement of stationary vehicles and sends an alert to provide early notification of possible theft.

ORIGINS AND APPLICATIONS

- The Qtanium 300 is an extension of the Navman Wireless OnlineAVL2 fleet tracking platform, complementing the company's Qube GPS tracking unit for on-road vehicles and OnlineAVL2 back-office mapping and reporting software.
- The unit and associated software were developed after Navman Wireless identified a need for GPS tracking devices that are able to operate reliably in extreme off-road conditions, as well as for options enabling management of both on- and off-road vehicles from the same application.
- It has been rapidly adopted by construction contractors seeking to reduce costs and optimize operations since its introduction in October 2010 including selling twice the number of units forecast for 2010 and a substantial surge in Navman's business from the construction industry.

WHAT IT CHANGED

- The historic lack of GPS tracking devices capable of operating reliably in extreme off-road conditions has been solved by **the Qtanium 300's ruggedized construction** including IP67 waterproofing, shock testing to 30G, vibration testing to 9G and an operating temperature range of -30°C to +75°C.
- The inability to <u>manage both on- and off-road vehicles from the same back-office software</u> has been solved by Navman Wireless' ability to display GPS data from both the Qtanium 300 and the company's Qube on-road GPS tracking device in real time on the same map display as well as provide all reports from the same interface.

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